

May 2024

Investment Objective: To achieve capital growth through investing in a focused portfolio of over-capitalised small-cap Japanese equities. Asset Value Investors will leverage its three decades of experience investing in asset-backed companies to engage with company management and help to unlock value in this under-researched area of the market.

HEADLINES

Alps Logistics – Knockout TOB

In a takeover bid that reflects its true value, KKR controlled Logisteed paid a 194% premium to the pre-rumour undisturbed price to privatise Alps Logistics. We generated an ROI of 306%.

Nihon Kohden – Ambitious MTP

Released its much-anticipated mid-term plan, which we have been engaging on behind the scenes. It was a comprehensive and ambitious plan that propelled the share price +10.2% higher.

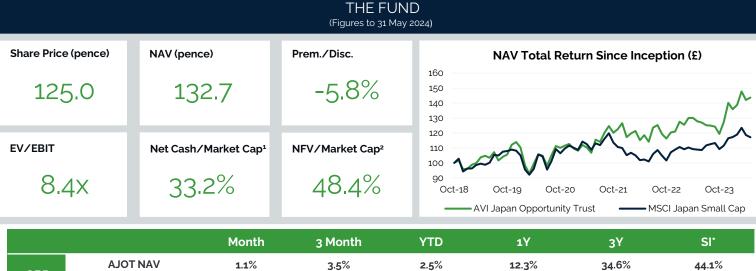
NC Holdings – 51% Premium TOB

Shortly after month end, NC Holdings ("NCHD") received a tender offer bid aimed at privatising the company from an affiliated company of Miri Capital, a pleasing end to our 3-year investment.

Read more below

Read more below

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| GBP | AJOT NAV | 1.1% | 3.5% | 2.5% | 12.3% | 34.6% | 44.1% |
|-----|----------------------|-------|-------|-------|-------|-------|-------|
| GDP | MSCI Japan Small Cap | -1.2% | -1.5% | 0.6% | 7.6% | 7.7% | 16.9% |
| JPY | AJOT NAV | 2.7% | 9.4% | 14.1% | 29.8% | 73.2% | 98.3% |
| | MSCI Japan Small Cap | 0.3% | 4.1% | 12.0% | 24.3% | 38.5% | 60.8% |

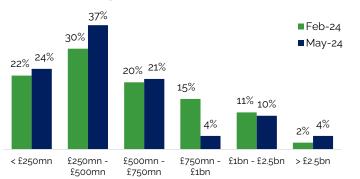
PORTFOLIO (Holdings to 31 May 2024)



Sector Breakdown (% of Portfolio)

- Consumer Discretionary
- Industrials
- Materials
- Health Care
- Information Technology
- Financials
- Real Estate
- Communication Services

Market Cap Breakdown (% of Portfolio)



Top Ten Equity Holdings (% of NAV)

| Holding | 29-Feb-24 | Holding | 31-May-24 |
|-------------------|-----------|-------------------|------------------|
| Eiken Chemical | 9.8 | Eiken Chemical | 10.3 |
| Takuma | 9.0 | TSI Holdings | 9.9 |
| Nihon Kohden | 8.3 | Nihon Kohden | 9.5 |
| TSI Holdings | 7.9 | Takuma | 7.1 |
| Konishi | 7.8 | Beenos | 6.0 |
| DTS | 7.0 | Konishi | 5.8 |
| Shin-Etsu Polymer | 5.9 | Jade Group | 5.3 |
| Jade Group | 5.2 | Shin-Etsu Polymer | 4.9 |
| Wacom | 4.3 | DTS | 4.4 |
| Beenos | 4.3 | Wacom | 4.3 |
| TOTAL | 69.5 | TOTAL | 67.5 |
| % Gearing | 5.2 | % Gearing | 6.0 ³ |
| No. of Holdings | 24 | No. of Holdings | 25 |



MANGER'S COMMENT

AJOT'S NAV increased by +1.1% during an active month for corporate activity. The two largest contributors to performance were Alps Logistics, (+76.6% share price) which was subject to a takeover bid from the KKR-owned Logisteed, and Nihon Kohden, (+11.5%) which released a transformative mid-term plan. Takuma (-12.8%), which released a disappointing mid-term plan, and NC Holdings, (-22.6%) which shortly after month end was subject to a takeover bid from a US fund that is set to more than reverse the share price decline, were two significant detractors.

We filed shareholder proposals to two portfolio companies. One was withdrawn after the Company announced a share buyback in line with our suggestion (its name shall remain anonymous as per our agreement with the Company) while. unsurprisingly, our shareholder proposals to SK Kaken were not withdrawn. This is now the fourth year we have filed proposals to SK Kaken. While we have made some progress, the improvements have been too modest. With net cash accounting for 110% of the market cap and a lacklustre share price, we are continuing our engagement. Two directors from AJOT's board are attending SK Kaken's AGM to ask questions directly to the controlling family. Delivered in the traditionally staid environment of Japanese shareholder meetings, this is sure to increase the pressure on the management, the board of directors and most importantly the controlling family, to embark on real change. The message to SKK (and all our other portfolio companies) is simple: our goal is to improve your company and help it to thrive. Our suggestions are always for the benefit of all shareholders, so we will continue to engage until we see real progress.

As we discuss in more detail below, it's pleasing to note that two of our portfolio companies received takeover offers at significant premiums to their prevailing share prices. Combined, these takeover offers will have added c.420bps to NAV, highlighting that even modest positions can move the needle when an event occurs. Any one of our portfolio companies would make a fantastic privatisation target - either for Private Equity, a Strategic Buyer or Management - and we are aware that some are being actively pursued. We expect to benefit from further takeover events or actions taken by management to increase the share price in defence.

Alps Logistics (9055) – Knock-out Takeover Bid

In a takeover bid that reflects the true underlying value of the company and showcases the stark valuation differential between listed and private companies in Japan, KKR- controlled Logisteed paid a 194% premium to the undisturbed, pre-rumour price in February, to privatise Alps Logistics. We have been shareholders in Alps Logistics since late 2018, engaging with management on ways to enhance corporate value and addressing the parent/child subsidiary relationship with Alps Alpine.

It was a pleasing end to our investment, which generated a 38% IRR and 306% ROI. A total of 8 AJOT portfolio companies have now been privatised since we launched the strategy almost six years ago.

Nihon Kohden (6849) – transformational mid-term plan, not yet priced in

Nihon Kohden (NK) released its much-anticipated mid-term plan, which we have been engaging on behind the scenes. It was a comprehensive and ambitious plan that caught the market by surprise; a 70-year-old, conservative, medical company putting forward a transformation plan was certainly unexpected. While we were pleased, it was less surprising for us, as we have been in regular dialogue with the founder's grandson and President, whom we identified as both motivated, and possessing sufficient power to drive corporate reform.

Since the mid-term plan announcement, Nihon Kohden's share price has risen by +10.2% vs the MSCI Japan small cap's -0.6% decline. We view this as a far too modest outperformance. Profits are forecast to increase by +97% over the next three years, driven by higher operating margins expected to rise from 9% to 15%, alongside a 5% CAGR in the top line. NK trades at a three year forward EV/EBIT of 9x vs. peers 14x, a valuation which we believe reflects excessive pessimism regarding the company's ability to achieve the plan's profit guidance.



MANGER'S COMMENT

NC Holdings (6236) – 51% premium takeover bid

Shortly after month end, NC Holdings ("NCHD") received a tender offer bid aimed at privatising the company from an affiliated company of US-based Miri Capital. Prior to the announcement, we had been negotiating with Miri Capital on the tender agreement, and we agreed to tender our 19.3% stake held by AJOT.

The investment in NCHD accounted for 3.6% of AJOT's NAV at month-end and the tender offer price of Y2,208 per share represents a +51% premium to the undisturbed closing price at the end of May. This will add 185bps to AJOT's June NAV, assuming the tender completes, which given our undertaking we suspect it will.

AVI has been a shareholder in NCHD since June 2021. As the second largest shareholder (behind Miri capital who owned 26.2%) owning over 20% of the voting rights of NCHD, we have engaged extensively with the Board, both privately and publicly, on ways to enhance corporate value and returns to shareholders. This included our public campaign and subsequent shareholder proposals at the June 2023 AGM. Three of AVI's proposals successfully passed, including one that required a special resolution. More information on AVI's 2023 regarding shareholder public campaign the proposals be found here: can (www.enhancingNCHD.com).

It's a pleasing and successful end to the 3-year investment, that will have seen AJOT generate an IRR of +22% and an ROI of +47%.

Takuma (6013) – New mid-term plan

Following a six-month period that saw Takuma's share price rise by +29%, the market was left disappointed by Takuma's underwhelming mid-term plan (MTP) announced during the month, with the share price declining by -12.0% in the subsequent day of trading.

the Positively, MTP demonstrated improved transparency around quantitative targets (such as orders intake and ROE targets), and, for the first time, disclosed a shareholder returns policy. This included a 50% payout policy, 4.0% Dividend on Equity target and the intention to buyback 3.8% of shares outstanding this year, with a similar amount during the following two years . However, the profit guidance for the next three years left much to desired, with next year's operating profit conservative guidance (Y11.2bn) falling well short of consensus (Y13,4bn).

While we acknowledge that Takuma implemented some of our suggestions, management chose to ignore several of our most important points, such as the unwinding of cross-shareholdings and the divestment of non-core business segments. Having so far achieved an ROI of +21% and an IRR of +24% in our just over one year holding period, we will continue engaging with management on methods to enhance capital policy and improve operating efficiency. We see a further +68% upside, with Takuma's 7.1% weight in AJOT reflective of our conviction.

¹ Net cash = Cash – Debt – Net Pension Liabilities + Value of Treasury Shares

² Net Financial Value (NFV) = Net cash + Investment Securities

³Net gearing at fair value, inclusive of notional exposure held via total return swaps initiated in April 2024. Net gearing with the total return swaps marked to market is 2.6%.

STATISTICS

Contributors / Detractors (in GBP)

| Largest Contributors | Monthly Contribution bps | % Weight |
|----------------------|-----------------------------|----------|
| Alps Logistics | 153 | 0.0 |
| Nihon Kohden | 86 | 9.5 |
| Wacom | 56 | 4.3 |
| Kurabo Industries | 52 | 3.5 |
| Araya Industrial | 51 | 2.7 |

| Largest Detractors | Monthly Contribution bps | % Weight |
|--------------------|-----------------------------|----------|
| Takuma | -109 | 7.1 |
| NC Holdings | -98 | 3.6 |
| Konishi | -67 | 5.8 |
| DTS | -36 | 4.4 |
| Beenos | -19 | 6.0 |

Fund Facts

| Launch Date | 23 October 2018 | | |
|----------------------|------------------------------------|--|--|
| Net Assets | £186.2m | | |
| Investment Manager | Asset Value Investors Limited | | |
| AJOT Shares Owned by | the Manager*** 2,788,073 | | |
| Shareholder Services | Link Company Matters Limited | | |
| Management Fee** | 1.0% of lower of market cap or NAV | | |
| Website | www.ajot.co.uk | | |
| Ticker Code | AJOT.LN | | |
| ISIN | GB00BD6H5D36 | | |
| | | | |

| | 1m | 1 y | ЗУ | SI |
|-------------------------------|-------|------------|-------|-------|
| Share Price TR | -1.6% | 2.3% | 23.9% | 32.9% |
| Net Asset ValueTR | 1.1% | 12.3% | 34.6% | 44.1% |
| MSCI Jap Small Cap | -1.2% | 7.6% | 7.7% | 16.9% |
| Calendar Year Net Returns (%) | YTD | 2023 | 2022 | 2021 |
| Price | -0.9% | 14.8% | -6.0% | 10.0% |
| Net Asset Value | 2.5% | 15.8% | -4.3% | 12.3% |
| MSCI Jap Small Cap | 0.6% | 6.9% | -1.0% | -1.4% |

| Capital Structure | |
|---|----------------|
| Ordinary Shares | 140,836,702 |
| Shares held in Treasury | 535,000 |
| TONAR + 1.15% Revolving Credit facility | ¥2,930,000,000 |
| Gross Assets/Gearing | |
| Gross Assets | £200.9m |
| Debt at fair value (gross) | £14.6m |
| Gearing (net)**** | 6.0% |

All performance shown in GBP Total Return

* 23 October 2018 Start Date

** 25% of Management Fee to be reinvested in shares of AJOT

*** Shares owned by AVI Ltd & AVI employees

**** Net gearing at fair value, inclusive of notional exposure held via total return swaps initiated in April 2024. Net gearing with the total return swaps marked to market is 2.6%.

Investment Manager – Joe Bauernfreund

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The share price can be found in <u>The Financial Times</u>. ISIN: GB00BD6H5D36 Trading as: <u>AJOT:LN</u>

Information may be found on the following websites: <u>www.ajot.co.uk</u> <u>www.assetvalueinvestors.com</u>



IMPORTANT INFORMATION

All figures are as at the period under review unless otherwise stated. All sources Asset Value Investors Ltd ("AVI") unless otherwise stated. AVI is authorised and regulated by the Financial Conduct Authority of the United Kingdom (the "FCA") and is a registered investment adviser with the Securities and Exchange Commission of the United States. While AVI is registered with the SEC as an investment adviser, it does not comply with the Advisers Act with regard to its non-U.S. clients. This document does not constitute an offer to buy or sell shares in AVI Global Trust plc (the "Trust"). The contents of this message are not intended to constitute, and should not be construed as, investment advice. Potential investors in the Trust should seek their own independent financial advice. AVI neither provides investment advice to, nor receives and transmits orders from, investors in the Fund.